

## Moving into a land lease community



As a home owner in a residential land lease community you have rights under the *Residential (Land Lease) Communities Act 2013* and *Residential (Land Lease) Communities Regulation 2015*.

This factsheet explains the law in NSW regarding moving into a land lease community as a home owner.

### Site agreement

If you purchase a home in a land lease community there are two ways of entering into a site agreement – the previous home owner can assign their agreement to you, or you can enter into a new agreement with the operator.

If you are assigned an agreement you take over that agreement on the same terms as the previous home owner, including the site fees.

In any new site agreement the site fees must not exceed fair market value. Fair market value is the higher of the following:

- the site fees currently payable by the home owner selling the home,
- the site fees currently payable for sites of a similar size and location in the community

If you enter into a new site agreement, it must be a written agreement and the operator must provide you with a copy free of charge.

A new site agreement must be in the standard form but it can contain additional terms if they are permitted by law and are set out in a separate and clearly labelled part of the site agreement.

The operator, or a person acting on their behalf must not induce you to enter into a site agreement by giving you information or making a promise that is false, misleading or deceptive.

### Your right to information

At least 14 days before entering into a new site agreement the operator must provide you with a disclosure statement. It must be in the approved form and include the following information:

- details of the fees and charges payable under your proposed site agreement
- details of the current range of site fees paid in the community
- details of the services and facilities available in the community
- details of compliance with statutory requirements that apply to the community.

The disclosure statement must be signed and dated by the operator.

Before a site agreement is signed the operator must also provide you with:

- a site condition report
- a copy of the current community rules
- “Moving into a Land Lease Community?” brochure published by NSW Fair Trading

You must acknowledge receipt of these documents in the site agreement and should not sign it unless they have been provided.

If the operator is your electricity supplier they must also provide you with information about the electricity supply, charges and payments as required by the (Retail) Exempt Selling Guideline.

## Your right to seek legal advice

The operator must not restrict your right to seek independent legal advice before entering into a site agreement. A site agreement is a legally binding contract and it is a good idea to get advice before signing it. Free advice is available from your local Tenants Advice and Advocacy Service.

## Cooling-off period

You have a 14 day cooling-off period from the date you enter into a site agreement if you are not yet living in the home on the site. During the cooling-off period you can cancel the site agreement by giving written notice to the operator. You do not have to pay compensation of any kind for cancelling the agreement.

If you cancel your site agreement and you are purchasing a home from the operator you can also cancel the contract for sale within the cooling off period. Again, you do not have to pay compensation for cancelling the contract.

## Security of tenure

Land lease communities do not provide security of tenure. Any right to occupy a home on a residential site under a site agreement is a leasehold right only and the operator has the right to terminate your agreement in certain circumstances. For more information about termination see the termination factsheets on our website: [thenoticeboard.org.au](http://thenoticeboard.org.au)

This factsheet is intended as a guide to the law and should not be used as a substitute for legal advice. It applies to people who live in, or are affected by the law as it applies in New South Wales, Australia.

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## FURTHER HELP:

### Tenants Advice and Advocacy Services

#### Sydney

South	9787 4679
South West	4628 1678
West	8833 0933
Northern	8198 8650

#### Regional

Blue Mountains	4704 0201
Central Coast	4353 5515
Hunter	4969 7666
Illawarra & South Coast	4274 3475
Mid Coast	6583 9866
Northern Rivers	6621 1022
North West NSW	1800 836 268
South West NSW	1300 483 786

#### Aboriginal

Sydney	9833 3314
North NSW	1800 248 913
South NSW	1800 672 185
West NSW	6884 0969

<b>Website</b>	<a href="http://thenoticeboard.org.au">thenoticeboard.org.au</a>
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<b>Law Access</b>	1300 888 529
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<b>Fair Trading</b>	13 32 20
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<b>Find Legal Answers</b>	<a href="http://www.legalanswers.sl.nsw.gov.au">www.legalanswers.sl.nsw.gov.au</a>
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